As your buyer agent it is my job to guide you through the buying process; to present to you ALL the relevant information about the property you are interested in, so that you may make a well-informed decision if this property is for you.

Background:
- A full-time REALTOR® since 2004.
- A lifelong resident of Massachusetts
- I, for myself, have purchased 4 properties in the Greater Boston area and also sold 2 of my own. Participating in the market has given me a good perspective for real estate from Boston to the outlying suburbs.
- I have owned and operated a landscaping and design firm, which has greatly contributed to my understanding of what it takes to have a satisfied customer.

Education & Memberships:
- Bachelor of Science in Horticulture, University of Arizona
- Certificate program in Computer Applications, North Shore Community College
- Certificate program in Web Development, Middlesex Community College
- Member National & Massachusetts Association of REALTORS®
- Member Greater Boston Association of REALTORS®

Real Estate Certifications: National Association of Realtors (NAR)
- SRES - Seniors Real Estate Specialist, NAR
- ABR - Accredited Buyer Representative, NAR
- e-PRO - e-PRO Certification, NAR
- CNHS - Certified New Homes Specialist
- CRP - Certified Relocation Professional
- RENE - Certified Real Estate Negotiation Expert
- Green Designation, NAR

Strategy

As an experienced full–time real estate professional, I strive to provide accurate, comprehensive information on the real estate process, on the markets my buyers are interested in, and on the home my buyers are interested in purchasing.

By doing a thorough comparative market pricing analysis on the subject property and presenting it in an objective fashion, my buyer clients feel confident they then have the information needed to make their offer. This is what I can do for you. Call me today to help you achieve your real estate goals.

Charles Ginsberg

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